

## Comptroller of the Currency Administrator of National Banks

Western District Licensing 1225 17<sup>th</sup> Street, Suite 300 Denver, CO 80202

July 14, 2008

Conditional Approval #868 August 2008

Bobby R. Adkins, Spokesperson Ventana National Bank of California (in organization) 4380 La Jolla Village Drive, Suites 110 and 120 San Diego, CA 92122

Re: Ventana National Bank of California (in organization) San Diego, California OCC Control number 2008 WE 01 0003

Dear Mr. Adkins:

I hereby grant preliminary conditional approval to the organizer's application to establish a new national bank with the title Ventana National Bank of California (in organization) (hereinafter "Bank").

My decision is based on a thorough evaluation of all information available to the Office of the Comptroller of the Currency (OCC), including the representations and commitments made in the application and by the Bank's representatives. We also made our decision to grant preliminary conditional approval with the understanding that the proposed Bank will apply for Federal Reserve membership and will obtain deposit insurance from the Federal Deposit Insurance Corporation (FDIC).

I granted preliminary conditional approval only. Final approval and authorization for the Bank to open will not be granted until all pre-opening requirements are met. Until final approval is granted, the OCC has the right to alter, suspend, or revoke this preliminary conditional approval should the OCC deem any interim development to warrant such action.

This preliminary conditional approval is subject to the following conditions:

The Bank shall: (i) give the Southern California-South Field Office at least sixty (60) days prior written notice of its intent to significantly deviate or change from its business plan or operations, and (ii) obtain the OCC's written determination of no objection before the Bank engages in any

<sup>&</sup>lt;sup>1</sup> If such deviation is the subject of an application filed with the OCC, no separate notice to the supervisory office is required.

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significant deviation or change from its business plan or operations. The OCC may impose additional conditions it deems appropriate in a written determination of no objection to a bank's notice. This condition shall remain in effect during the Bank's first three years of operation. For the first three years of operation, the Bank also must provide a copy of such written notice of its intent to significantly deviate or change from its business plan or operations to the FDIC's (insert the appropriate San Francisco Regional Office.

This condition of approval is a condition "imposed in writing by the agency in connection with the granting of any application or other request" within the meaning of 12 USC 1818. As such, the condition is enforceable under 12 USC 1818.

## **Special Pre-Opening Requirements:**

- 1. The organizers must add two experienced directors, from its local community, to the board. The candidates must submit an IBFR<sup>2</sup> and receive a determination of "no objection" from our office. Background checks and interviews will be completed for each candidate.
- 2. The Bank must submit to the OCC for review and written determination of no supervisory objection the resume for the senior loan officer who is well known and has a proven track record in the local market.
- 3. The Bank must submit to the Southern California-South Office for review, and prior written determination of no supervisory objection, a complete description of the Bank's final information systems and operations architecture as well as the information systems risk assessment and management plan. This should include a schematic drawing and discussion of the following items:

Vendor due diligence and contracts; electronic banking security mechanisms and policies; information systems personnel; internal controls; audit plans; and operating policies and procedures, including, but not limited to, vendor management, weblinking, customer authentication and verification, and business resumption contingency plans.

- 4. The Bank must have performed an independent security review and test of its electronic banking platform. The Bank must have this review performed regardless of whether the platform is operated in-house or by one or more third-party service providers. If the Bank out sources the technology platform, it can rely on testing performed for the service provider to the extent that it satisfies the scope and requirements listed herein. The review must be conducted by an objective, qualified independent source (Reviewer). The scope should cover:
  - All access points, including the Internet, Intranet, or remote access.

<sup>&</sup>lt;sup>2</sup> The IBFR for Mr. McLaurin has been received. His interview will be scheduled in conjunction with the second candidate.

 The adequacy of physical and logical protection against unauthorized access including individual penetration attempts, computer viruses, denial of service, and other forms of electronic access.

By written report, the Reviewer must confirm that the security measures, including the firewall, have been satisfactorily implemented and tested. For additional guidance, refer to the *FFIEC IT Examination E-Banking Handbook*, pages 26-30, Information Security Program. The booklet is located at the FFIEC's Web site: http://www.ffiec.gov/ffiecinfobase/booklets/e\_banking/e\_banking.pdf.

- 5. The Bank must have a security program in place that complies with the "Interagency Guidelines Establishing Standards for Safeguarding Customer Information" specified at 12 CFR 30, Appendix B.
- 6. The Bank's initial paid-in capital, net of all organizational and pre-opening expenses, shall be no less than \$17,500.000. The manner in which capital is raised must not deviate from that described in the business plan without prior written OCC notification. If the capital for the Bank is not raised within 12 months or if the Bank is not opened for business within 18 months from the preliminary conditional approval date, this approval expires. The OCC is opposed to granting extensions, except under the most extenuating circumstances and when the OCC determines that the delay is beyond the applicant's control. The organizers are expected to proceed diligently, consistent with their application, for the Bank to open for business as soon as possible.

The OCC poses no objection to the following persons serving as executive officers, directors, and/or organizers as proposed in the application and subsequent amendments:

Name Title

Robert Acuna Organizer and Director

Bobby Adkins Organizer, Director, and President

Diana Alexander Organizer and Director
Anthony Block Organizer and Director
Edward Brand Organizer and Director

Karen Brassfield Chief Operations Officer/Chief Financial Officer

David Brody Organizer and Director

Edwin Daugherty Organizer

Pamela Davis Organizer, Director, and Chief Credit Officer

Thomas Hassey Organizer

Fereshteh Mahdavi Organizer and Director

Douglas MoellerOrganizerSpencer MoonOrganizerDarin SalazarOrganizer

Carl Starrett Organizer and Director

Daniel Swaim Organizer

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Prior to the Bank's opening, the Bank must obtain the OCC's prior written determination of no objection for any additional organizers or executive officers, or directors appointed or elected before the person assumes the position. For a two-year period after the Bank commences business, the Bank must file an Interagency Biographical and Financial Report with the OCC and receive a letter of no objection from the OCC prior to any new executive officer or director assuming such position.

The "Charters" booklet in the *Comptroller's Licensing Manual* provides guidance for organizing your bank. The booklet is located at the OCC's web site:

www.occ.treas.gov/corpbook/group4/public/pdf/charters.pdf. The booklet contains all of the steps you must take to receive your charter. As detailed in the booklet, you may establish the corporate existence of and begin organizing the Bank as soon as you adopt and forward Articles of Association and the Organization Certificate to Ellen Tanner Shepherd, Director for District Licensing in this office for our review and acceptance. As a "body corporate" or legal entity, you may begin taking those steps necessary for obtaining final approval. The Bank may not begin the business of banking until it fulfills all requirements for a bank in organization and the OCC grants final approval.

Enclosed are standard requirements and minimum policies and procedures for new national banks. The Bank must meet the standard requirements before it is allowed to commence business and the Board of Directors must ensure that the applicable policies and procedures are established and adopted before the Bank begins operation.

Under separate cover, the OCC will send to you an appropriate set of OCC handbooks, manuals, issuances, and selected other publications. This information does not include the Comptroller's Licensing Manual, which is available only in electronic form at our web site: <a href="https://www.occ.treas.gov/corpapps/corpapplic.htm">www.occ.treas.gov/corpapps/corpapplic.htm</a>.

This preliminary conditional approval and the activities and communications by OCC employees in connection with the filing do not constitute a contract, express or implied, or any other obligation binding upon the OCC, the United States (U.S.), any agency or entity of the U.S., or any officer or employee of the U.S., and do not affect the ability of the OCC to exercise its supervisory, regulatory and examination authorities under applicable law and regulations. The foregoing may not be waived or modified by any employee or agent of the OCC or the U.S.

Direct any questions concerning this preliminary conditional approval to Licensing Analyst David Finnegan at 720-475-7650.

A separate letter is enclosed requesting your feedback on how we handled your application. We would appreciate your response so we continue to improve our service.

Sincerely,

signed

Ellen Tanner Shepherd Director for District Licensing